



## 1. TITLE OF THE CERTIFICATE (NL)

**Diploma Beroepsonderwijs**  
**Kwalificatie: Pianotechnicus/ondernemer**  
**Kwalificatiedossier: Pianotechniek**

In the original language

## 2. TRANSLATED TITLE OF THE CERTIFICATE (EN)

**Certificate Senior Secondary Vocational Education**  
**Qualification: Piano technician/entrepreneur**  
**Qualification file: Piano technology**

This translation has no legal status

## 3. PROFILE OF SKILLS AND COMPETENCES

The most important duties of a Piano technician/entrepreneur are:

Core task 1: Carries out tuning and maintenance duties on pianos and grand pianos

- 1.1 Plans appointments and prepares for visit
- 1.2 Disassembles and assembles piano or grand piano
- 1.3 Determines working duties and assesses need for repair or overhaul
- 1.4 Carries out maintenance duties and rectifies small problems
- 1.5 Tunes piano or grand piano
- 1.6 Advises clients
- 1.7 Carries out administration of working duties

Core task 2: Carries out repairs and overhauls pianos and grand pianos

- 2.1 Analyses the technical state
- 2.2 Discusses wishes and possibilities
- 2.3 Gives information and advice to clients about repairs or overhaul
- 2.4 Formulates quotation
- 2.5 Prepares repair or revision work
- 2.6 Disassembles and reassembles piano or grand piano
- 2.7 Carries out and inspects repair or revision work
- 2.8 Tunes piano or grand piano
- 2.9 Delivers (parts of) piano or grand piano to client
- 2.10 Carries out administration of working duties

Core task 3: Provides professional qualities to their business

- 3.1 Starts up piano business
- 3.2 Gives form to a piano business
- 3.3 Innovates the piano business
- 3.4 Participating in networks
- 3.5 Promotes and profiles the piano business
- 3.6 Monitors and is responsible for the financial situation
- 3.7 Assesses the investments
- 3.8 Manages the business administration

## \* Explanatory note

This document is designed to provide additional information about the specified certificate and does not have any legal status in itself. The format of the description is based on the following texts: Council Resolution 93/C 49/01 of 3 December 1992 on the transparency of qualifications, Council Resolution 96/C 224/04 of 15 July 1996 on the transparency of vocational training certificates, and Recommendation 2001/613/EC of the European Parliament and of the Council of 10 July 2001 on mobility within the Community for students, persons undergoing training, volunteers, teachers and trainers.

More information is available at: <http://www.europass.cedefop.europa.eu/>

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### 3. PROFILE OF SKILLS AND COMPETENCES

3.9 Buys in parts, substances and materials

3.10 Is responsible for policy in the areas of quality, safety, environment and working conditions

### 4. RANGE OF OCCUPATIONS ACCESSIBLE TO THE HOLDER OF THE CERTIFICATE

Piano technician/entrepreneurs are self-employed in their own business or work for a piano-technical company. An important part of their works is carried out at the customer's home. In addition to private customers, Piano technician/entrepreneurs can also service music schools or academies, theatres and music centres.

### 5. OFFICIAL BASIS OF THE CERTIFICATE

<b>Name and status of the body awarding the certificate</b> The certificate issued on completion of the programme is signed by the examination board at the school where the pupil attended the programme.	<b>Name and status of the national/regional authority providing accreditation/recognition of the certificate</b> Ministry of Education, Culture and Science
<b>Level of the certificate (national or international)</b> Qualification level 3 of the Dutch VET qualification structure Characteristics: implementation of more than just the own block of tasks. The professional is able to account for his or her actions towards colleagues, and monitors and supervises the work of others. The range of tasks also includes drafting work preparation procedures. NLQF level 3 - EQF level 3 - ISCED 3C	<b>Grading scale / Pass requirements</b> 10    excellent 9     very good 8     good 7     very satisfactory 6     pass 5     fail 4     unsatisfactory 3     very unsatisfactory 2     poor 1     very poor
<b>Access to next level of education/professions</b> There are no related higher qualifications in the standard vocational education after obtaining the diploma of Piano technician/entrepreneur. In that sense, development to higher level diplomas is not possible.	<b>International agreements</b> The profession of Piano technician/entrepreneur is not regulated in the Netherlands. However the education and training for this profession on qualification level 3 is regulated under the European directive 2005/36/EC, amended by directive 2013/55/EU. The regulated education and training gives access to regulated professions at the level of a diploma according to article 11 of this directive.
<b>Legal basis</b> Act on Vocational Education and Training (WEB), registered number of qualification (crebo): 92872 The education and training for this qualification is offered as of August 1, 2009.	

### 6. OFFICIALLY RECOGNISED WAYS OF ACQUIRING THE CERTIFICATE

Senior secondary vocational education features two learning pathways: the school-based pathway (bol) and the training on the job pathway (bbl).

In the school-based pathway, the majority of the course consists of theory at school. The extent of the practical component (vocational practice) is between 20% and 60%. In the training on the job pathway, the extent of vocational practice is at least 60% of the course. The participant works four days a week in a training company, and attends school for theory subjects just one day a week.

In principle it is possible to follow both learning pathways, but which pathway is offered will depend on the individual educational institution.

<b>Average duration of the education/ training leading to the certificate</b>	<b>3 year(s) (4800 study hours) (depending on previous education)</b>
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#### Entry requirements

The certificate preparatory vocational secondary education (vmbo) advanced vocational programme, combined programme, or theoretical programme, or a comparable level.

### 7. ADDITIONAL INFORMATION

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Dutch senior secondary VET is based on qualification files, that each contain one or more qualifications. The information in section 3 and 4 is drawn directly from the qualification file, that is composed by the Centre of Expertise. The complete qualification file is available at [www.kwalificatiesmbo.nl](http://www.kwalificatiesmbo.nl), only in Dutch.

Additional information, including a description of the Dutch national qualifications system, is available at the Netherlands National Reference Point (NRP) for VET: [www.nlnrp.nl](http://www.nlnrp.nl)

SBB has been appointed by the Ministry of Education, Culture and Science as NRP.